

Beat W. Hess

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EDUCATION:

- 1969 **MATURA (TYPUS "A")**
- 1972 **UNIVERSITY OF GENEVA, SWITZERLAND**
Licence en Droit (Juris Doctor)
- 1976 **UNIVERSITY OF MIAMI, USA**
Master of Laws (LL.M.) in International Law
- 1978 **UNIVERSITY OF GENEVA, SWITZERLAND**
Diplôme d'Etudes Supérieures en Droit (Postgraduate
Diploma in Advanced Legal Studies)
- 1980 **UNIVERSITY OF FRIBOURG, SWITZERLAND**
Doctorat en Droit (Ph.D in Law)

LEGAL EXPERIENCE:

- 1972 – 1975 Various positions as legal advisor to Swiss government agencies and as law clerk at Swiss courts.
- 1977 – 1987 Legal counsel BBC Brown Boveri Ltd, a multinational engineering group and manufacturer of power plants and electrical equipment, domiciled in Switzerland.

International and multilingual practice with a wide range of transactional legal matters, contracts for large projects and extensive negotiation and drafting experience.

1988 to 2003

General Counsel ABB Group, created in 1988 after the merger between the BBC Brown Boveri and ASEA groups, with business activities in over 150 countries, mainly in power and automation technologies, oil, gas and petrochemical equipment, industrial installations and financial services; approx. 160'000 employees and USD 26 billion in sales.

Broad experience in leading a legal and compliance department with 150 lawyers, 50 compliance officers and over 50 intellectual property specialists; advice to Group Executive Management and Board of Directors on all legal matters of group-wide importance; leadership or key role in negotiations of large acquisitions, divestments, joint ventures and other transactions; ultimate responsibility for all major legal issues, including litigation, intellectual property matters, risk assessments in large projects, group sales and agency organization, intra-group funding schemes and arms' length dealing terms, corporate organization; ultimate responsibility for compliance and risk management matters.

2003 to present

Group Legal Director of the Royal Dutch Shell Group of companies.

Head of a global legal function with some 720 lawyers and approx. 450 intellectual property professionals, compliance officers, paralegals and support staff worldwide.

Member of the Shell Senior Executive Group with wide responsibilities for all legal, intellectual property (patents, trademarks) and compliance matters; ultimate accountability for all major litigation, corporate transactions and proceedings, regulatory affairs, the governance and structure of the Royal Dutch Shell Group, and for all legal aspects of the Group's business activities, strategic orientation and relationship with its stakeholders.

BAR ADMISSIONS:

Admission to various cantonal bars in Switzerland.

LANGUAGES: Fluent in German, English, French and Spanish; basic knowledge of Italian.

CITIZENSHIP: Switzerland (Engelberg / OW).

DATE AND PLACE OF BIRTH: July 6, 1949 / Lucerne, Switzerland.

MARITAL STATUS AND CHILDREN: Wife: Liny Hess (married 1975); Children: Roberto, 28, medical doctor; Adriana, 26, final year in medical school.

OTHER: 1975 ITT Award for Outstanding Scholastic Achievement.

2006 honored as “Distinguished General Counsel” by the U.S. National Law Journal and the Directors Roundtable in New York.

Membership in various professional organizations; Chairman of planning committee of European Roundtable of Chief Legal Officers.

Various sports activities.